

EXHIBIT B



FYI.

This story is over 5 years old.

MOTHERBOARD

TECH BY VICE

A Company That's Never Made a Plane Wants to Build the Air Force's New Jets

The Minnesota-based Stavatti has shown off some impressively futuristic designs over the past decade. But so far it's been the aerial equivalent of vaporware—all hype.

 By David AxeFebruary 10, 2017, 8:08am    Listen to this article



A Minnesota-based aviation upstart just jumped into a \$16-billion contest to build training jets for the US Air Force.

The odds are long that Stavatti Aerospace will win, but perhaps not as long as the last time Stavatti tried to disrupt America's military aircraft industry.

When Stavatti first made headlines nearly a decade ago, the privately-held company was the industrial equivalent of an internet troll—spreading titillating graphics depicting futuristic airplanes it stood little chance of ever producing.

So far, Stavatti's airplanes are all the aerial equivalent of vaporware. All hype.

But the warplane market has changed since 2009. Small companies building clever planes stand a better chance today than they did then—and that could boost Stavatti's prospects from impossible to merely highly unlikely.

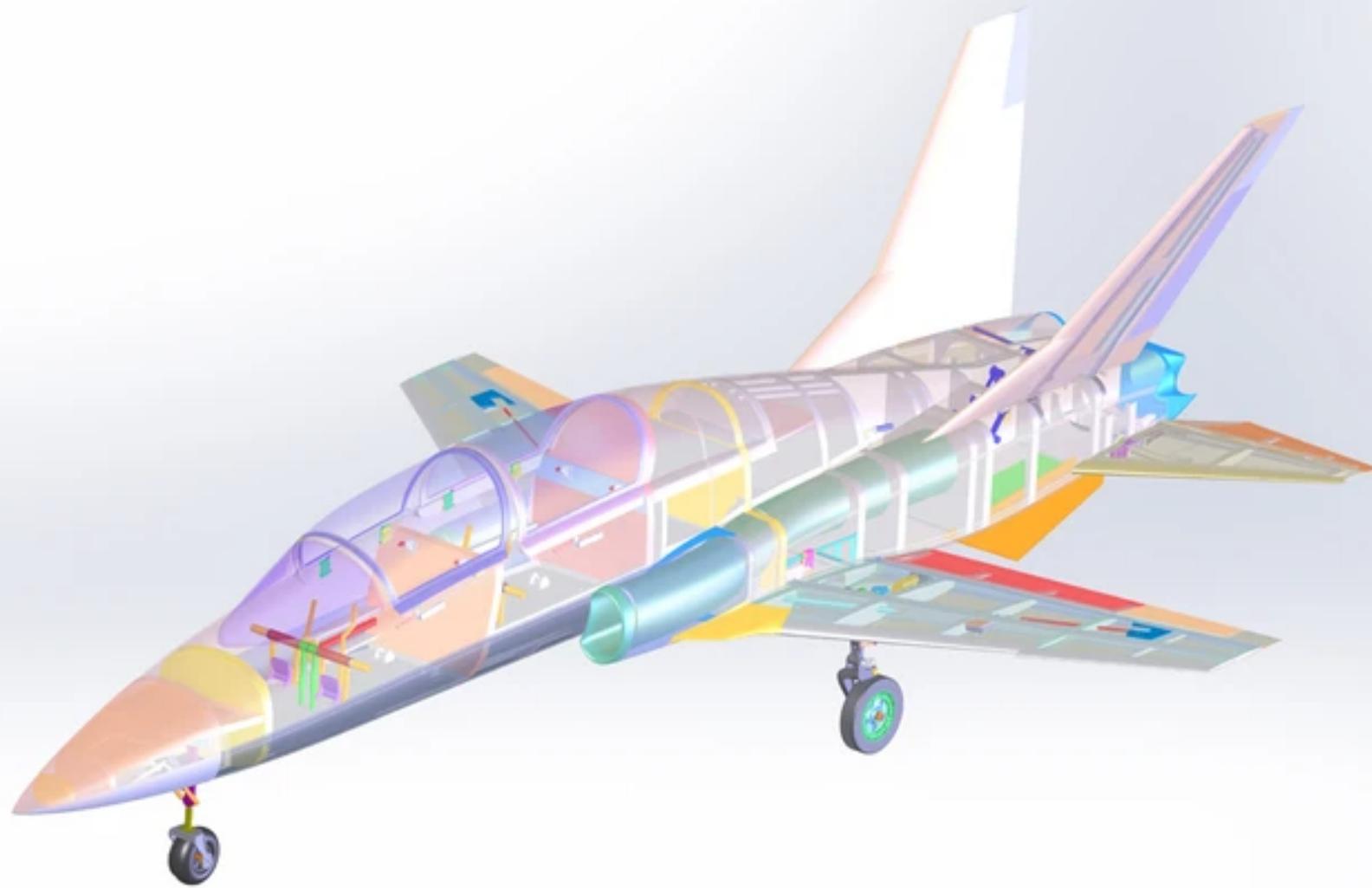
The Air Force wants to buy 350 training planes to replace its 1960s-vintage T-38s. On Dec. 30, 2016, the flying branch formally asked the US aerospace industry [for proposals](#). The goal: To acquire trainers that can better prepare pilots for the latest F-22 and F-35 stealth fighters. "T-X is a program we've got to get right," Air Force chief of staff Gen. Dave Goldfein said [in a statement](#).

All the major aerospace firms worked on prototypes. Several dropped out, leaving America's top two defense contractors—Lockheed Martin and Boeing—to duke it out. Lockheed, based in Maryland, is offering [the T-50](#), a nimble, single-tail jet it co-developed with a South Korean firm. Chicago-based Boeing teamed up with Swedish company Saab to devise a [twin-tail plane](#). Both the Lockheed and Boeing jets are supersonic and have two seats and one engine.

Boeing and Lockheed have been working on their trainers under intensive media scrutiny for years. So it came as a surprise to many observers when, on Feb. 1, [Stavatti announced](#) it, too, would compete—with not one, but two different planes. CEO Chris Beskar told Motherboard he would submit the Javelin design it bought from a bankrupt aerospace firm in addition its own, homemade Machete design.

Both planes are subsonic and come with unusual pedigrees. The 1990s-vintage Javelin once belonged to Colorado-based Aviation Technology Group, which hoped to produce hundreds of the twin-seat, twin-tail planes in conjunction with an Israeli company.

VICE



The prototype Javelin flew briefly in 2005. The Machete, on the other hand, exists only on paper. In 2009, Stavatti pushed the futuristic-looking Machete concept as a gun-armed attack plane to partially replace the Air Force's rugged, heavily-armed A-10 tank-killers, which critics claimed were overkill for fighting insurgents in Iraq and Afghanistan.

The Air Force decided to stick with the A-10. The Machete never got off the ground, so to speak. But Beskar said there's no reason the concept couldn't also be a good fit for the T-X competition.

Capt. Michael Hertzog, an Air Force spokesman, said the flying branch is willing to consider all options, including actually flyable prototypes and "developmental" planes that haven't gotten past the blueprint stage. "This program is not stovepiped either way."

But realistically, either Boeing or Lockheed is likely to win. Between them, the two companies produce hundreds of airplanes a year for private and military buyers all over the world. The two companies employ thousands of the world's top designers and engineers.

Stavatti doesn't currently produce *any* planes, to say nothing of warplanes.

Of course, with computer-aided design, 3D printing and rapid prototyping, today it's theoretically possible for a reasonably competent company to develop a functional combat aircraft in just a few years and at low cost. In fact, Rhode Island-based Textron designed its two-seat Scorpion attack jet in just two years, starting in January 2012.

The Scorpion flew for the first time in December 2013. Simple and flexible, the Scorpion costs just \$3,000 per hour to fly—a tenth as much as some heavier, supersonic fighters. Several air forces are reportedly considering purchasing the plane.

Even the US Air Force is interested. Anticipating bigger budgets under President Donald Trump, the flying branch has said it could buy potentially hundreds of new attack planes to finally begin replacing those old A-10s.

Beskar said Textron's gamble with the Scorpion has encouraged him to keep pushing his own plane designs. The deadline for Stavatti and the other competition entrants to formally submit their proposals for the T-X contest is March 30.

Despite starting work on his planes much later than Boeing and Lockheed did—and with far fewer resources—Beskar said he's optimistic. "We're not behind the curve."